



PROCUREMENT & WAREHOUSING SERVICES SUPPLIER DIVERSITY OUTREACH PROGRAM E/S/M/WBE REPORT

E/S/M/WBE PROGRAM ACTIVITY AS OF JANUARY 31, 2019

TOTAL NUMBER OF CERTIFIED COMPANIES	720
SBE Certified Companies	65
MBE Certified Companies	309
M/WBE Certified Companies	222
WBE Certified Companies	124

* SDOP is actively working to reclaim all E/S/M/WBEs that have not renewed their certification. Eleven (11) firms that expired during the reporting period did not recertify. Two (2) firms have since submitted their recertification applications. Total Firms Expired YTD - one hundred and twenty (120). Total Firms Recertified YTD - thirty-eight (38).

COMPANIES BY INDUSTRIES	SBE COMPANIES	MBE COMPANIES	M/WBE COMPANIES	WBE COMPANIES	TOTAL COMPANIES
Commodities (Supplies)	6	23	28	17	74
Construction	17	122	65	36	240
Professional Services	15	87	45	35	182
Other Contractual Services/ Business Services	32	98	101	49	280
*Grand Total	70	330	239	137	776

* The grand total does not align with the total number of certified firms due to the fact that some companies provide services/goods in more than one business category thereby generating duplicated records.

APPLICATIONS PROCESSED	FISCAL YEAR 2016-2017	FISCAL YEAR 2017-2018	REPORT Dec 31, 2018	REPORT Jan 31, 2019	FISCAL YEAR-TO-DATE
Total Approved Applications	265	286	10	25	101
New Certifications	170	87	4	11	37
Tri-County Reciprocal Certifications	N/A	91	4	2	26
Re-Certifications	95	108	2	12	38
Total Denied Applications**	23	25	5	2	61
Total Applications Processed	288	311	15	27	162

**One (1) denied applicant firm did not have significant business presence (*located outside the tri-county area or in business for less than one (1) year*) and one (1) firm did not meet SBA size standard.

APPLICATIONS IN QUEUE	FISCAL YEAR 2016-2017	FISCAL YEAR 2017-2018	REPORT DECEMBER 31, 2018	REPORT JANUARY 31, 2019
New Applications	22	22	29	18
Carried Over Applications (<i>Reviewed and pending additional information</i>)	23	32	40	53
Total Applications in the Queue	45	54	69	71

E/S/M/WBE CERTIFICATIONS & RE-CERTIFICATIONS BY ETHNICITY/ GENDER

ETHNICITY/GENDER	# Female-Owned Firms	% Female-Owned Firms	# Male-Owned Firms	% Male-Owned Firms	Total Number	Total %
African-American	103	14.31%	149	20.69%	252	35%
Asian-American	19	2.64%	20	2.78%	39	5%
Hispanic-American	97	13.47%	142	19.72%	239	33%
Caucasian American (WBE)	124	17.22%	0	0.00%	124	17%
Native American	0	0.00%	1	0.14%	1	0%
**Non-Minority (SBE)	18	2.50%	47	6.53%	65	9%
Grand Total and %	361	50.14%	359	49.86%	720	100%

**Non-Minority (SBE) is defined as firms certified as Small Business Enterprises and do not include ethnicity as a certification factor.